

## Lsscm

Llminimax
Uscm tecmatic
4scm
Lroutech
Ccelaschi
Cdmc
<superfici
Usergiani
Cgabbiani
Lmorbidelli

## Crem

Lumahros
Lstefani
Ucpc
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Uscmgroup
2delmac
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Cus Balestrini

## passion

it is the passion for our work.
It is the heart of man, our creative genius, a spirit of initiative and the ability to work as a team.


## technology

it is the scientific rigour which transforms creativity into high-tech solutions, accessible and able to give a competitive edge.


## performance

it is the commitment which is turned into the results and success of our partners who place their trust in scmgroup solutions; it is being recognised as suppliers of lasting competitive advantages.

scm<group | history

## Innovation and export



## Acquisitions and diversification



## scm\&group

| Central Management | Premium division | Customer care division | Industr divisio |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - General <br> -Administrative <br> - Technical <br> -Sales <br> - Marketing <br> -Purchasing <br> - Human resources and organisation <br> -Communications <br> -Process improvement <br> - Information technology <br> -Studies and research consortium | < scm Cminimax Uscm tecmatic | scmひgroupservice scm<groupspareparts | housing: <br> 4scm <br> Croutech <br> Lcelaschi <br> <dmc <br> 2superfici <br> <sergiani | furniture: <br> < 2 gabbiani <br> Lmorbidelli <br> Crem <br> <dmc <br> 4superfici <br> Csergiani <br> ©mahros <br> Lstefani <br> Lepp <br> Usag | engineering: <br> - sscmgroup <delmac |  |
|  | Components division |  |  |  |  |  |
|  | 4scmfonderie <br> < 4 steelmec <br> Chiteco <br> Les |  |  |  |  |  |

## Process solutions and services for the industry

Supplies advanced process solutions and services with a high technological content for the wood industry.

The division operates with two business units, furniture and housing, which manage a team of product sales managers, specialists in various technologies.


## Process solutions and services for the furniture industry

<gabbiani
Ltmorbidelli
<rem
Ldmc

2superfici
<cpc
<sergiani
Lemahros
Lstefani


## Solutions and services for house building wood components

doors, door and window frames, stairs, chairs, tables, floors, roofs, walls, boat furniture.

## Lscm <br> <routech


<celaschi
<dmc
<superfici
《sergiani


## SCM Group - Delmac Engineering

Guarantees the two business units, Furniture and Housing, the design of systems which integrate various technologies and cutting edge plants, both for the wood sector and for complementary sectors, thanks to the use of high-tech experimentation and simulation tools.


## Configured products and services dedicated to the trade

Premium machines are configured to offer innovative technological solutions to workshops and companies which make bespoke products.

Premium products are distributed through a network of selected dealers. The division operates with three brands: SCM, Minimax, SCM Tecmatic.


## The best global partner for woodworking companies

From L'Invincibile onwards, Scm has the widest range of machines for machining panels and solid wood, providing high performance, easy to install and user-friendly.

Scm's objective is to guarantee customers high quality technologies which meet their requirements in such a way as to make scmgroup the partner to go to for any future needs.


## A passion that deserves professional products

The Minimax brand offers professional machines, sturdy, compact and user-friendly.
From universal combined machines to single-function machines, Minimax offers a huge range of products designed to prioritise safety and to protect less expert operators.


## Specific products for the Brazilian market

Catering for the needs of the South American market, providing products with specific features. A strong point of the brand is the widespread and highly qualified distribution network.


## scm 4 group | cMs CMdustrie

## Cms industries

The group's company dedicated to process solutions for a vast range of materials (advanced materials, plastic, stone, glass, metals, wood).

Cms technologies are aimed at a demanding and varied market with highly customised solutions in these sectors: aviation industry, automotive industry, wind energy industry, optical industry, car industry, boats, furniture and door and window frame industry.

scm<group | Customer care division

## Services, support and spare parts for customers

The customer care division offers the support and spare parts management service to customers so that they can get the most out of scmgroup solutions, creating a long lasting partnership.

The division operates through 500 highly experienced technicians and two structures: scmgroup service and scmgroup spare parts.


## The best components for the industry

The scmgroup components division has been created to offer the market integrated solutions in the industrial components sector, both for group solutions and for the most prestigious industrial groups.

Components division profit units are: SCM Fonderie - Steelmec - ES - Hiteco


## scm 4 group

## Technological units and profit units

Making the most of synergies design, produce and test the various technological solutions for business units according to three shared strategic lines:
lean production - production efficiency - full integration of the production process

scm\&group | Technological units
18 factories covering 240,000 square metres


## scm<group

## 500 engineers in r\&d 365 registered patents

Every year scmgroup invests at least 7\% of its turnover in research and development, technology and know-how.

Applied development of new products relies on centralised centres of expertise: csr studies and research consortium - dmc high tech research laboratory crif research centre for the casting industry - sintesi advanced in mechatronics.

$\mathbf{s c m}$ <group | Branches and distribution network

## The most impressive distribution network in the world

21 branches, first ones opened in 1975 - more than 350 dealers - 70\% quota export


## Market composition by sector

16\% Machines for other materials

9\% Components

## Market composition by sector



## Market composition by geographical area



### 3.000 square metres - 1500 companies every year

A permanent showroom for customers, dedicated to the top scmgroup technology at the Rimini headquarters.

A specialised team of technicians demonstrates the technologies in operation during:

- technology days focusing on individual application processes or on brands;
- tech tours for specific countries and markets;
- purpose-designed demos during individual customer visits.



